#### OFFERING MEMORANDUM

# 8562-8572 W 3RD ST

LOS ANGELES, CA 90048

OWNER / USER INVESTMENT

**4,173** SF BLDG\* **6,502** SF LOT

\*Gross rentable per appraisal





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## INVESTMENT SUMMARY

8562-8572 W 3RD ST

Conroy Commercial Inc. is pleased to present the opportunity to purchase for the first time in over 40 years a Los Angeles landmark, an architectural building featuring an iconic A-frame, comprising 4,173 gross square feet of prime retail space on 6,502 square feet of land, with 130 line feet of frontage. This convenient 3rd street location is directly across the street from Cedars Sinai hospital, which staffs 10,000 employees and 2,000 physicians.

For an Owner-User: The lease on Nonna's ends in February 2020, and there is a possibility to deliver the larger restaurant space vacant as well. Both restaurants have beautiful patios, and the larger restaurant has a liquor license.

For an Investor: Market rents with annual escalations and a higher cap rate than most nearby properties.

Trophy Asset: This is a blue-chip property that can be parked in a portfolio for generations.

Foot Traffic: Proximity to Cedars makes this one of the most highly trafficked sites in Los Angeles.

Great Value: At under \$2,000/SF the asking price is lower than the recent sales comparable nearby, which sold north of \$3,000/SF.

Great Location: Signalized corner of 3rd St & Shenandoah; upscale section of 3rd St between Robertson & La Cienega, borders Los Angeles, Beverly Hills & West Hollywood

### INVESTMENT SUMMARY

8562-8572 W 3RD ST



**PROPERTY ADDRESS** 

8562-8572 W 3rd St Los Angeles, CA 90048

**PRICE** 

\$7,500,000

**APN** 

4334-009-026

**BUILDING SIZE (GLA)** 

**4,173 BLDG SF\*** (GLA Appraisal) (3,348 SF on Title)

**LOT SIZE** 

6,502 SF

ZONING

LAC<sub>2</sub>

**PARKING** 

9 Spaces

STREET FRONTAGE

130'

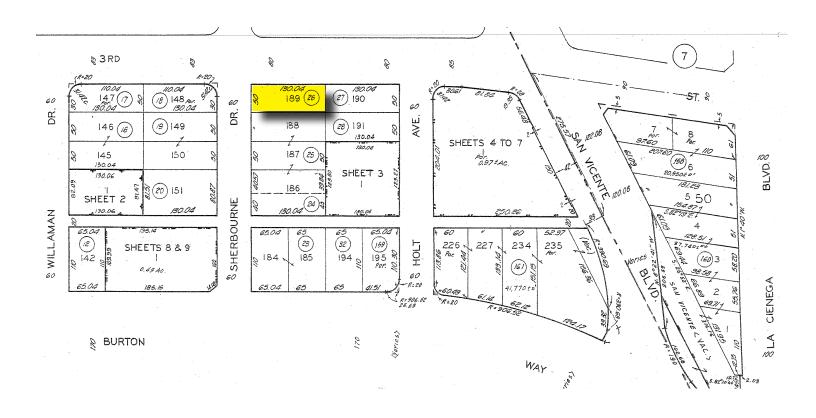
YEAR BUILT

1957

**STORIES** 

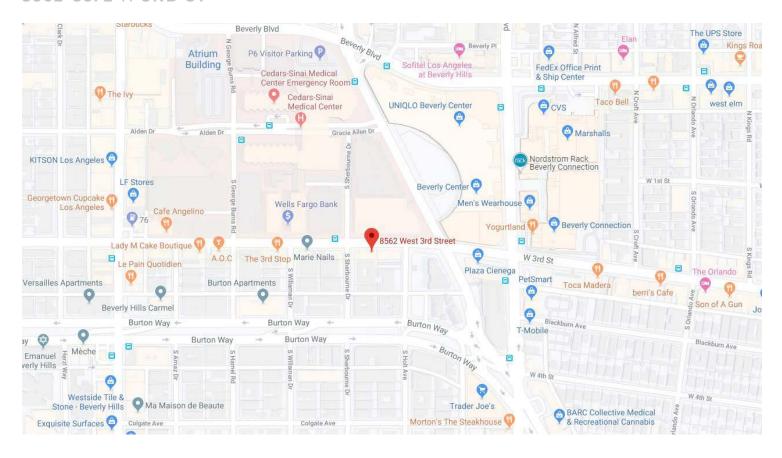
One Story

## LOCATION





### LOCATION





# FINANCIAL ANALYSIS - Rent Roll

8562-8572 W 3RD ST

Unit	Tenant	Sq. Ft.	% of Property	Lease End	Rent/Mo	Sq. Ft.	Market Rent/Mo	Sq. Ft.	Option	Lease Type	Rent Bumps
8562 W 3rd St	Kopan Ramen	1,533	46%	10/31/2021	\$9,699	\$6.33	\$9,699	\$6.33	1 (5y) at FMV 3-5%	NNN	3%
8570 W 3rd St	Nonna's Empanadas	715	21%	2/28/2020	\$6,393	\$8.94	\$6,393	\$8.94	No	NNN	3%
8572 W 3rd St	Lee's Liquors	1,100	33%	5/31/2027	\$6,967	\$6.33	\$6,967	\$6.33	1 (5y) at FMV	NNN	3%
Billboard	Outdoor Advertising	0	0%	mtm	\$3,250	\$0.00	\$5,000	\$0.00	mtm		
Small billboard	Lamar	0	0%	mtm	\$325	\$0.00	\$325	\$0.00	mtm		
		3,348	100%		\$26,634		\$28,384				

Current Annual Rent: \$319,608 Market Annual Rent: \$340,608



# FINANCIAL ANALYSIS - Price

PRICE:	\$7,500,000
Building (psf)	\$1,812
Gross Rentable Sq. Ft. 4,173	
Land (psf)	\$1,153
Lot Sq. Ft. 6,502	
Current NOI	\$268,312
Current Cap Rate	3.58%
Market NOI	\$340,608
Market Cap Rate	4.54%



# FINANCIAL ANALYSIS - Income & Expense

REVENUES	Current	Market	
Scheduled Base Rent	\$319,608	\$340,608	
Expense Reimbursement	\$44,076	\$95,372	100%
Effective Gross Revenue	\$363,684	\$435,980	

OPERATING EXPENSES		
Real Estate Taxes	(\$89,700) 1.196%	(\$89,700) 1.196%
Insurance	(\$3,672)	(\$3,672)
Maintenance	(\$2,000)	(\$2,000)
Annual Operating Expenses	(\$95,372)	(\$95,372)





# SALES COMPARABLES

8562-8572 W 3RD ST

#### Subject Property

#### 8562-8572 W 3rd St, Los Angeles, CA 90048



Price	\$7,500,000	Bldg Size (SF)*	4,173
CAP Rate	4.54%	Price/SF	\$1,797
Closed		Lot Size (SF)	6,502
Zoning	LAC2	Year Built	1957
Parking Spaces	9	Notes:	* Gross rentable

### 106-110 S Robertson Blvd



Sale Price	\$17,300,000	Bldg Size (SF)	5,166
CAP Rate		Price/SF	\$3,349
Closed	1/25/2019	Lot Size (SF)	6,050
Zoning	LAC2	Year Built	1948
Parking Spaces	5	Notes: Purchased by	cannabis REIT

### 8833 Beverly Blvd



Sale Price	\$25,919,500	Bldg Size (SF)	9,757
Cap Rate	4.1%	Price/SF	\$2,657
Closed	7/29/2016	Lot Size (SF)	11,024
Zoning	WDC2A	Year Built	1953
Parking Spaces	0	Notes:	

#### 9090 Burton Way



Sale Price	\$5,900,000	Bldg Size (SF)	3,017
CAP Rate		Price/SF	\$1,956
Closed	12/15/2017	Lot Size (SF)	9,148
Zoning	HR1	Year Built	1962
Parking Spaces	10	Notes:	

# SALES COMPARABLES

8562-8572 W 3RD ST

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Sale Price	\$11,500,000	Bldg Size (SF)	7,430
CAP Rate	1.37%	Price/SF	\$1,548
Closed	Under contract	Lot Size (SF)	9,148
Zoning	LAC2	Year Built	1936
Parking Spaces	11	Notes: Fully leased	

### 8401 W 3rd St

 $8400~\mathrm{W}~\mathrm{3rd}~\mathrm{St}$ 



Sale Price	\$6,810,000	Bldg Size (SF)	4,839
Cap Rate	approx. 1.1%	Price/SF	\$1,407
Closed	5/24/2019	Lot Size (SF)	8,564
Zoning	LAC2	Year Built	1936
Parking Spaces	10	Notes: Gross annual income \$76,680	

### 8811-8817 Beverly Blvd



Sale Price	\$16,948,500	Bldg Size (SF)	9,500
CAP Rate	-	Price/SF	\$1,784
Closed	2/21/2018	Lot Size (SF)	10,890
Zoning	C2	Year Built	1952

Notes:

Parking Ratio

### DISCLAIMER

8562-8572 W 3RD ST

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THIS MEMORANDUM CONTAINS SELECTED INFORMATION PERTAINING TO THE PROPERTY AND DOES NOT PURPORT TO BE A REPRESENTATION OF THE STATE OF AFFAIRS OF THE PROPERTY OR THE OWNER OF THE PROPERTY (THE "OWNER"), TO BE ALL-INCLUSIVE OR TO CONTAIN ALL OR PART OF THE INFORMATION WHICH PROSPECTIVE INVESTORS MAY REQUIRE TO EVALUATE A PURCHASE OF REAL PROPERTY. ALL FINANCIAL PROJECTIONS AND INFORMATION ARE PROVIDED FOR GENERAL REFERENCE PURPOSES ONLY AND ARE BASED ON ASSUMPTIONS RELATING TO THE GENERAL ECONOMY, MARKET CONDITIONS, COMPETITION AND OTHER FACTORS BEYOND THE CONTROL OF THE OWNER AND CONROY COMMERCIAL, INC. THEREFORE, ALL PROJECTIONS, ASSUMPTIONS AND OTHER INFORMATION PROVIDED AND MADE HEREIN ARE SUBJECT TO MATERIAL VARIATION. ALL REFERENCES TO ACREAGES, SQUARE FOOTAGES, AND OTHER MEASUREMENTS ARE APPROXIMATIONS. THE PHOTOGRAPHS HEREIN MAY HAVE BEEN ENHANCED OR OTHERWISE MODIFIED FOR THE PURPOSE OF PROVIDING A CLEARER VIEW OF THE SUBJECT PROPERTY. ADDITIONAL INFORMATION AND AN OPPORTUNITY TO INSPECT THE PROPERTY WILL BE MADE AVAILABLE TO INTERESTED AND QUALIFIED PROSPECTIVE PURCHASERS. IN THIS MEMORANDUM, CERTAIN DOCUMENTS, INCLUDING LEASES AND OTHER MATERIALS, ARE DESCRIBED IN SUMMARY FORM. THESE SUMMARIES DO NOT PURPORT TO BE COMPLETE NOR NECESSARILY ACCURATE DESCRIPTIONS OF THE FULL AGREEMENTS REFERENCED. INTERESTED PARTIES ARE EXPECTED TO REVIEW ALL SUCH SUMMARIES AND OTHER DOCUMENTS OF WHATEVER NATURE INDEPENDENTLY AND NOT RELY ON THE CONTENTS OF THIS MEMORANDUM IN ANY MANNER. NEITHER THE OWNER OR CONROY COMMERCIAL, INC, NOR ANY OF THEIR RESPECTIVE DIRECTORS, OFFICERS, AFFILIATES OR REPRESENTATIVES MAKE ANY REPRESENTATION OR WARRANTY, EXPRESSED OR IMPLIED, AS TO THE ACCURACY OR COMPLETENESS OF THIS MEMORANDUM OR ANY OF ITS CONTENTS (INCLUDING WITHOUT LIMITATIONS THE PHOTOGRAPHS CONTAINED HEREIN), AND NO LEGAL COMMITMENT OR OBLIGATION SHALL ARISE BY REASON OF YOUR RECEIPT OF THIS MEMORANDUM OR USE OF ITS CONTENTS; AND YOU ARE TO RELY SOLELY ON YOUR INVESTIGATIONS AND INSPECTIONS OF THE PROPERTY IN EVALUATING A POSSIBLE PURCHASE OF THE REAL PROPERTY. THE OWNER EXPRESSLY RESERVED THE RIGHT, AT ITS SOLE DISCRETION, TO REJECT ANY OR ALL EXPRESSIONS OF INTEREST OR OFFERS TO PURCHASE THE PROPERTY, AND/OR TO TERMINATE DISCUSSIONS WITH ANY ENTITY AT ANY TIME WITH OR WITHOUT NOTICE WHICH MAY ARISE AS A RESULT OF REVIEW OF THIS MEMORANDUM. THE OWNER SHALL HAVE NO LEGAL COMMITMENT OR OBLIGATION TO ANY ENTITY REVIEWING THIS MEMORANDUM OR MAKING AN OFFER TO PURCHASE THE PROPERTY UNLESS AND UNTIL WRITTEN AGREEMENT(S) FOR THE PURCHASE OF THE PROPERTY HAVE BEEN FULLY EXECUTED, DELIVERED AND APPROVED BY THE OWNER AND ANY CONDITIONS TO THE OWNER'S OBLIGATIONS THEREIN HAVE BEEN SATISFIED OR WAIVED. BY RECEIPT OF THIS MEMORANDUM, YOU AGREE THAT THIS MEMORANDUM AND ITS CONTENTS ARE OF A CONFIDENTIAL NATURE, THAT YOU WILL HOLD AND TREAT IT IN THE STRICTEST CONFIDENCE AND THAT YOU WILL NOT DISCLOSE THIS MEMORANDUM OR ANY OF ITS CONTENTS TO ANY OTHER ENTITY WITHOUT THE PRIOR WRITTEN AUTHORIZATION OF THE OWNER OR CONROY COMMERCIAL, INC. YOU ALSO AGREE THAT YOU WILL NOT USE THIS MEMORANDUM OR ANY OF ITS CONTENTS IN ANY MANNER DETRIMENTAL TO THE INTEREST OF THE OWNER OR CONROY COMMERCIAL, INC. IF AFTER REVIEWING THIS MEMORANDUM, YOU HAVE NO FURTHER INTEREST IN PURCHASING THE PROPERTY, KINDLY RETURN THISMEMORANDUM TO CONROY COMMERCIAL, INC. THE INFORMATION CONTAINED IN THIS DOCUMENT HAS BEEN OBTAINED FROM SOURCES BELIEVED RELIABLE. WHILE CONROY COMMERCIAL, INC. DOES NOT DOUBT ITS ACCURACY, CONROY COMMERCIAL, INC. HAS NOT VERIFIED IT AND MAKES NO GUARANTEE, WARRANTY OR REPRESENTATION ABOUT IT. IT IS YOUR RESPONSIBILITY TO INDEPENDENTLY CONFIRM ITS ACCURACY AND COMPLETENESS. ANY PROJECTIONS, OPINIONS, ASSUMPTIONS OR ESTIMATES USED ARE FOR EXAMPLE ONLY AND DO NOT REPRESENT THE CURRENT OR FUTURE PERFORMANCE OF THE PROPERTY. ESTIMATES USED ARE FOR EXAMPLE ONLY AND DO NOT REPRESENT THE CURRENT OR FUTURE PERFORMANCE OF THE PROPERTY. THE VALUE OF THIS TRANSACTION TO YOU DEPENDS ON TAX AND OTHER FACTORS WHICH SHOULD BE EVALUATED BY YOUR TAX, FINANCIAL AND LEGAL ADVISORS. YOU AND YOUR ADVISORS SHOULD CONDUCT A CAREFUL, INDEPENDENT INVESTIGATION OF THE PROPERTY TO DETERMINE TO YOUR SATISFACTION THE SUITABILITY OF THE PROPERTY FOR YOUR NEEDS.

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